# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 10-Q	
(MAR	K ONE) QUARTERLY REPORT PURSUANT TO 1934	O SECTION 13 OR 15(d) OF THI	E SECURITIES EXCHANGE ACT OF
	FOR THE QUARTERLY PERIOD ENDED MAR	СН 31, 2005	
	TRANSITION REPORT PURSUANT TO 1934	O SECTION 13 OR 15(d) OF THI	E SECURITIES EXCHANGE ACT OF
	FOR THE TRANSITION PERIOD FROM	_TO	
		1-4462 Commission File Number	
	Delaware (State or other jurisdiction of incorporation or organization) Edens at	nd Winnetka Road, Northfield, Illinois 600	36-1823834 (I.R.S. Employer Identification Number)
	Regi	(Address of principal executive offices) strant's telephone number (847) 446-7500	
the pre	re by check mark whether the registrant (1) has filed all ceding 12 months (or for such shorter period that the re at 90 days. Yes ⊠ No □		
Indicat	e by check mark whether the registrant is an accelerate	d filer (as defined in Rule 12b-2 of the Exch	ange Act) Yes ⊠ No □
Indicat	e the number of shares outstanding of each of the issue	er's classes of common stock, as of the latest	practicable date.
	Class		Outstanding at April 30, 2005
	Common Stock, \$1 par value		8,995,074 Shares

# Part I FINANCIAL INFORMATION

# **Item 1 - Financial Statements**

# STEPAN COMPANY CONDENSED CONSOLIDATED STATEMENTS OF INCOME Unaudited

	Three Moi Mare	
(Dollars in thousands, except per share amounts)	2005	2004
Net Sales	\$264,252	\$221,387
Cost of Sales	234,436	191,735
Gross Profit	29,816	29,652
Operating Expenses:		
Marketing	7,751	7,394
Administrative	7,554	7,941
Research, development and technical services	7,627	6,314
	22,932	21,649
Operating Income	6,884	8,003
Other Income (Expenses):		
Interest, net	(1,799)	(2,061)
Income/(loss) from equity in joint venture	(108)	485
Foreign exchange loss and other, net	(30)	(501)
	(1,937)	(2,077)
Income Before Provision for Income Taxes and Minority Interest	4,947	5,926
Provision for Income Taxes	1,707	1,896
Minority Interest	4	0
Net Income	\$ 3,244	\$ 4,030
Net Income Per Common Share (Note 6):		
Basic	\$ 0.34	\$ 0.43
Diluted	\$ 0.33	\$ 0.42
Shares Used to Compute Net Income Per Common Share (Note 6):	2.224	0.042
Basic	8,994	8,943
Diluted	9,696	9,698
Dividends per Common Share	\$ 0.1950	\$ 0.1925
Dividends per Common Stiare	\$ 0.1330	Ψ 0.1323

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# STEPAN COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS Unaudited

(Dollars in thousands)	March 31, 2005	December 31, 2004
Assets		
Current Assets:		
Cash and cash equivalents	\$ 5,035	\$ 6,261
Receivables, net	158,620	135,978
Inventories (Note 3)	80,250	76,176
Deferred income taxes	7,650	7,448
Other current assets	8,532	9,621
Total current assets	260,087	235,484
Property, Plant and Equipment:		
Cost (Note 10)	779,355	777,463
Less: accumulated depreciation (Note 10)	572,964	568,593
	200 201	
Property, plant and equipment, net	206,391	208,870
Goodwill, net (Note 9)	7,699	7,759
Other intangible assets, net (Note 9)	10,136	10,579
Other non-current assets	29,072	30,084
Total assets	\$513,385	\$ 492,776
Liabilities and Stockholders' Equity Current Liabilities:		
Current maturities of long-term debt	\$ 23,087	\$ 17,973
Accounts payable	92,016	98,322
Accrued liabilities	36,037	41,307
Total current liabilities	151,140	157,602
Deferred income taxes	6,903	7,758
Long-term debt, less current maturities	121,782	94,018
Other non-current liabilities (Note 10)	64,715	64,223
Commitments and Contingencies (Note 4)		
Minority Interest	930	934
Stockholders' Equity:		
$5^{1/2}$ % convertible preferred stock, cumulative, voting without par value; authorized 2,000,000 shares; issued 580,632 shares in 2005 and 581,482 shares in 2004	14,516	14,537
Common stock, \$1 par value; authorized 30,000,000 shares; issued 10,033,525 shares in 2005 and 10,032,555 shares in 2004	10,033	10,032
Additional paid-in capital	24,469	24,449
Accumulated other comprehensive loss (Note 7)	(18,155)	(16,539)
Retained earnings (unrestricted approximately \$31,954 in 2005 and \$31,372 in 2004)	158,663	157,373
Less: Treasury stock, at cost 1,039,445 shares in 2005 and in 2004	(21,611)	(21,611)
Stockholders' equity	167,915	168,241
Total liabilities and stockholders' equity	\$513,385	\$ 492,776

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# STEPAN COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Unaudited

(Dollars in thousands)	March 31, 2005	March 31, 2004
Cash Flows From Operating Activities		
Net income	\$ 3,244	\$ 4,030
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,029	10,105
Deferred income taxes	(979)	866
Other non-cash items	(132)	(655)
Changes in assets and liabilities:		
Receivables, net	(24,458)	(35,691)
Inventories	(4,598)	5,570
Other current assets	1,021	220
Accounts payable and accrued liabilities	(10,099)	9,425
Pension liabilities	1,517	1,018
Environmental and legal liabilities	(640)	(798)
Deferred revenues	(158)	(111)
Net Cash Used In Operating Activities	(25,253)	(6,021)
Cash Flows From Investing Activities		
Expenditures for property, plant and equipment	(8,188)	(6,236)
Other non-current assets	10	169
Net Cash Used In Investing Activities	(8,178)	(6,067)
Cash Flows From Financing Activities		
Revolving debt and notes payable to banks, net	35,689	3,829
Other debt borrowings	_	9,842
Other debt repayments	(1,436)	(912)
Purchases of treasury stock, net	_	(192)
Dividends paid	(1,954)	(1,922)
Stock option exercises	_	385
Net Cash Provided By Financing Activities	32,299	11,030
Effect of Exchange Rate Changes on Cash	(94)	11
ū ū		
Net Decrease in Cash and Cash Equivalents	(1,226)	(1,047)
Cash and Cash Equivalents at Beginning of Period	6,261	4,235
Cash and Cash Equivalents at End of Period	\$ 5,035	\$ 3,188
Supplemental Cash Flow Information		
Cash payments of income taxes, net of refunds	\$ 1,877	\$ (8)
Cash payments of interest	\$ 1,806	\$ 1,741

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# STEPAN COMPANY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2005 Unaudited

#### 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements included herein have been prepared by the Stepan Company (the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although management believes that the disclosures are adequate and make the information presented not misleading. In the opinion of management all normal recurring adjustments necessary to present fairly the condensed consolidated financial position of the Company as of March 31, 2005, and the condensed consolidated results of operations and cash flows for the three months then ended have been included. These financial statements and related footnotes should be read in conjunction with the financial statements and related footnotes included in the Company's 2004 Form 10-K.

#### 2. STOCK-BASED COMPENSATION

Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company has chosen to continue to account for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, no stock-based employee compensation cost is reflected in net income, as all options granted had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123.

(In thousands, except per share amounts)	For the Three Months Ended March 31		Ended	
		2005		2004
Net income, as reported	\$	3,244	\$	4,030
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects		4		157
Net income, pro forma	\$	3,240	\$	3,873
Earnings per share:				
Basic - as reported	\$	0.34	\$	0.43
Basic - pro forma	\$	0.34	\$	0.41
	_		_	
Diluted - as reported	\$	0.33	\$	0.42
	_		_	
Diluted - pro forma	\$	0.33	\$	0.40

In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123(R), "Share-Based Payment", that revises SFAS No. 123, "Accounting for Stock-Based Compensation", and requires accounting for equity-based employee compensation transactions at fair value. Consequently, pursuant to the SEC's April 2005 amendment to the accounting standard's effective date, the Company will record equity-based employee compensation expense in its Consolidated Statement of Income by applying the fair value recognition provisions of SFAS No. 123(R) beginning January 1, 2006.

#### 3. **INVENTORIES**

Inventories comprise the following:

(Dollars in thousands)	March 31, 2005	Dec	2004
Finished products	\$55,199	\$	52,859
Raw materials	25,051		23,317
		_	
Total inventories	\$80,250	\$	76,176

Inventories priced using the last-in, first-out (LIFO) inventory valuation method as of March 31, 2005 and December 31, 2004, amounted to 83 percent and 77 percent, respectively, of total inventories. If the first-in, first-out (FIFO) inventory valuation method had been used for all inventories, inventory balances would have been approximately \$15,593,000 and \$14,771,000 higher than reported at March 31, 2005, and December 31, 2004, respectively.

#### 4. CONTINGENCIES

There are a variety of legal proceedings pending or threatened against the Company. Some of these proceedings may result in fines, penalties, judgments or costs being assessed against the Company at some future time. The Company's operations are subject to extensive local, state and federal regulations, including the federal Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA) and the Superfund amendments of 1986 ("Superfund"). The Company has been named by the government as a potential responsible party at 21 waste disposal sites where clean up costs have been or may be incurred under CERCLA and similar state statutes. In addition, damages are being claimed against the Company in general liability actions for alleged personal injury or property damage in the case of some disposal and plant sites. The Company believes that it has made adequate provisions for the costs it may incur with respect to these sites.

The Company has estimated a range of possible environmental and legal losses from \$8.4 million to \$39.7 million at March 31, 2005. At March 31, 2005, the Company's accrued liability for such losses, which represents the Company's best estimate within the estimated range of possible environmental and legal losses, was \$18.5 million for legal contingencies and environmental matters compared to \$18.9 million at December 31, 2004.

For certain sites, estimates cannot be made of the total costs of compliance, or the Company's share of such costs; accordingly, the Company is unable to predict the effect thereof on the Company's financial position, cash flows and results of operations. Management believes that in the event of one or more adverse determinations in any annual or interim period, the impact on the Company's cash flows and results of operations for those periods could be material. However, based upon the Company's present belief as to its relative involvement at these sites, other viable entities' responsibilities for cleanup, and the extended period over which any costs would be incurred, the Company believes that these matters, individually and in the aggregate, will not have a material effect on the Company's financial position.

Following are summaries of the environmental proceedings related to the major environmental sites where the Company has responsibility for participating in remediation efforts:

#### Maywood, New Jersey, Site

The Company's site in Maywood, New Jersey and property formerly owned by the Company adjacent to its current site (Maywood site) were listed on the National Priorities List in September 1993 pursuant to the provisions of the CERCLA because of certain alleged chemical contamination. Pursuant to an Administrative Order on Consent entered into between USEPA and the Company for property formerly owned by the Company, and the issuance of an order by USEPA to the Company for property currently owned by the Company completed a Remedial Investigation Feasibility Study (RI/FS) in 1994. The Company submitted the Draft Final FS for Soil and Source Areas (Operable Unit 1) in September 2002. In addition, the Company submitted the

Draft Final FS for Groundwater (Operable Unit 2) in June 2003. The Company is awaiting the issuance of a Record of Decision (ROD) from USEPA relating to the Maywood site and the proposed chemical remediation. The final ROD will be issued sometime after a public comment period.

The Company believes it has adequate reserves for claims associated with the Maywood site, and has recorded a liability for the estimated probable costs it expects to incur at the Maywood site related to remediation of chemical contamination. However, depending on the results of the ongoing discussions with USEPA, the final cost of the chemical remediation could differ from the current estimates.

In addition, under the terms of a settlement agreement reached on November 12, 2004, the United States Department of Justice and the Company agreed to fulfill the terms of a Cooperative Agreement reached in 1985 under which the United States will take title to and responsibility for radioactive waste removal at the Maywood Site, including past and future remediation costs incurred by the United States.

#### Ewan and D'Imperio Sites

The Company has been named as a potentially responsible party (PRP) in the case *USEPA v. Jerome Lightman* (92 CV 4710 D. N. J.), which involves the Ewan and D'Imperio Superfund Sites located in New Jersey. Trial on the issue of the Company's liability at these sites was completed in March 2000. The Company is awaiting a decision from the court. If the Company is found liable at either site, a second trial as to the Company's allocated share of clean-up costs at these sites will be held. The Company believes it has adequate defenses to the issue of liability. In the event of an unfavorable outcome related to the issue of liability, the Company believes it has adequate reserves. On a related matter, the Company has filed an appeal to the United States Third Circuit Court of Appeals objecting to the lodging of a partial consent decree in favor of the United States Government in this action. Under the partial consent decree, the government recovered past costs at the site from all PRPs including the Company. The Company paid its assessed share but by objecting to the partial consent decree, the Company is seeking to recover back the sums it paid.

Regarding the D'Imperio Superfund Site, USEPA previously indicated it would seek penalty claims against the Company based on the Company's alleged noncompliance with the modified Unilateral Administrative Order (Order). In December 2004, the Company entered into a Consent Decree with USEPA, which resolves all claims asserted against the Company for the alleged noncompliance with the Order. The settlement amount paid pursuant to the Consent Decree did not have a material impact on the financial position, results of operations or cash flows of the Company. In addition, the Company received notice from the New Jersey Department of Environmental Protection (NJDEP) dated March 21, 2001, that NJDEP will pursue cost recovery against the alleged responsible parties, including the Company. The NJDEP's claims include costs related to remediation of the D'Imperio Superfund Site in the amount of \$434,406 and alleged natural resource damages in the amount of \$529,584 (as of November 3, 2000). The NJDEP settled such claims against the alleged responsible parties, resulting in the Company paying its portion (\$83,061) in July 2002. This payment is subject to reallocation after the allocation phase of the above-identified trial, if any. Also, USEPA

issued a Unilateral Administrative Order dated November 5, 2003, directed to all PRPs to perform certain remedial activities at the D'Imperio Superfund Site. The cost for all PRPs for this work is estimated to be \$300,000 to \$450,000. The Company would be responsible for its allocated share of these costs. The amount due by the Company will not have a material impact on the financial position, results of operations or cash flows of the Company.

#### Wilmington Site

The Company is currently contractually obligated to contribute to the response costs associated with the Company's formerly-owned site at 51 Eames Street, Wilmington, Massachusetts. Remediation at this site is being managed by its current owner to whom the Company sold the property in 1980. Under the agreement, once total site remediation costs exceed certain levels, the Company is obligated to contribute up to five percent of future response costs associated with this site with no limitation on the ultimate amount of contributions. To date, the Company has paid the current owner \$1.0 million for the Company's portion of environmental response costs through the fourth quarter of 2004. At March 31, 2005, the Company has recorded a reserve of \$0.7 million for current and future claims associated with this site. However, depending on the ultimate cost of the remediation at this site, the amount for which the company is liable could differ from the current estimates. In addition, the Company and other prior owners entered into an agreement in April 2004 waiving certain statute of limitations defenses for claims which may be filed by the Town of Wilmington, Massachusetts, in connection with this site. While the Company has denied any liability for any such claims, the Company agreed to this waiver while the parties continue to discuss the resolution of any potential claim, which may be filed.

#### Lightman Drum Site

The Company received a Section 104(e) Request for Information from USEPA dated March 21, 2000, regarding the Lightman Drum Company Site located in Winslow Township, New Jersey. The Company responded to this request on May 18, 2000. In addition, the Company received a Notice of Potential Liability and Request to Perform RI/FS dated June 30, 2000, from USEPA. The Company has decided that it will participate in the performance of the RI/FS. However, based on the current information known regarding this site, the Company is unable to predict what its liability, if any, will be for this site.

#### Liquid Dynamics Site

The Company received a General Notice of Potential Liability letter from USEPA dated October 18, 2002, regarding the Liquid Dynamics Site located in Chicago, Illinois. The Company submitted a response to USEPA on November 5, 2002, stating that it is interested in negotiating a resolution of its potential responsibility at this site. In addition, the Company joined the PRP group. Based on the fact that the Company believes it is de minimis at this site, the Company believes that a resolution of its liability at this site will not have a material impact on the financial position, results of operations or cash flows of the Company.

#### **Martin Aaron Site**

The Company received a Section 104(e) Request for Information from USEPA dated June 2, 2003, regarding the Martin Aaron Site located in Camden, New Jersey. The Company's response was submitted on August 11, 2003. In addition, the Company and other PRPs received a Notice of Potential Liability and Demand for Reimbursement of Costs Expended at this site dated June 9, 2004. The Company has not yet filed a response. The Company also joined the PRP group. The Company continues to investigate this matter and therefore, cannot predict what its liability, if any, will be for this site.

#### Wells G & H Superfund Site

The Company received a Section 104(e) Request for Information from USEPA dated December 15, 2003, regarding the Wells G & H Superfund Site located in Woburn, Massachusetts. The Company's response was submitted on March 18, 2004. The Company continues to investigate this matter and therefore, cannot predict what its liability, if any, will be for this site.

#### **Bottle House Site**

The Company received a notice from the Pennsylvania Department of Environmental Protection dated June 23, 2004, regarding the Bottle House Site located in City of Allentown, Lehigh County, Pennsylvania. The Company's response was submitted on September 24, 2004. The Company continues to investigate this matter, and therefore, cannot predict what its liability, if any, will be for this site.

#### Other

The Company performs ongoing ground water monitoring at a number of its plant sites. Such monitoring indicated that remediation is required at one of the Company's sites. Although there has been no enforcement order, the Company has developed a remediation plan, which it expects to execute in 2005. The Company believes it has adequate reserves for the remediation of this site.

# 5. PENSION PLANS

# **Components of Net Periodic Benefit Cost**

	UNITED	STATES
		nths Ended ch 31
(Dollars in thousands)	2005	2004
Service cost	\$ 933	\$ 877
Interest cost	1,520	1,426
Expected return on plan assets	(1,640)	(1,642)
Amortization of prior service cost	87	87
Amortization of net loss	531	324
Net periodic benefit cost	\$ 1,431	\$ 1,072
	UNITED KI	NGDOM
	Three Mont	
(Dollars in thousands)	2005	2004
Service cost	\$ 176	\$ 145
Interest cost	189	169
Expected return on plan assets	(161)	(147)
Amortization of net loss	15	13
Net periodic benefit cost	\$ 219	\$ 180

# **Employer Contributions**

# U.S. Plans

As disclosed in its financial statements for the year ended December 31, 2004, the Company expects to contribute approximately \$1,675,000 to its funded U.S. qualified pension plans in 2005 and to pay \$216,000 in 2005 related to its unfunded non-qualified plans. As of March 31, 2005, no contributions had been made to the qualified plans and \$54,000 had been paid related to the non-qualified plans.

#### U.K. Plan

As disclosed in the Company's financial statements for the year ended December 31, 2004, Stepan UK Limited expects to contribute approximately \$357,000 to its pension plan in 2005. As of March 31, 2005, \$82,000 had been contributed to the U.K. pension plan.

# 6. <u>EARNINGS PER SHARE</u>

Below is the computation of basic and diluted earnings per share for the three months ended March 31, 2005 and 2004.

	Three Months March 31	
(In thousands, except per share amounts)	2005	2004
Computation of Basic Earnings per Share		
Net income	\$ 3,244	\$ 4,030
Deduct dividends on preferred stock	200	200
Income applicable to common stock	\$ 3,044	\$ 3,830
Weighted-average number of common shares outstanding	8,994	8,943
Basic earnings per share	\$ 0.34	\$ 0.43
Zuote cumingo per onare	<b>.</b> 0.5 .	ψ 0.1.5
Computation of Diluted Earnings per Share		
Net income	\$ 3,244	\$ 4,030
Weighted-average number of common shares outstanding	8,994	8,943
Add net shares issuable from assumed exercise of options (under treasury stock method)	39	91
Add weighted-average shares issuable from assumed conversion of convertible preferred stock	663	664
Shares applicable to diluted earnings	9,696	9,698
Diluted earnings per share	\$ 0.33	\$ 0.42

# 7. <u>COMPREHENSIVE INCOME</u>

Comprehensive income includes net income and all other non-owner changes in equity that are not reported in net income. Below is the Company's comprehensive income for the three months ended March 31, 2005 and 2004.

	Three Mon Marc	
(Dollars in thousands)	2005	2004
Net income	\$ 3,244	\$4,030
Other comprehensive income:		
Foreign currency translation gain/(loss)	(1,488)	1,316
Unrealized gain/(loss) on securities	(128)	82
Comprehensive income	\$ 1,628	\$5,428

The total accumulated other comprehensive losses at March 31, 2005 and December 31, 2004, comprised the following:

(Dollars in thousands)	March 31, 2005	December 31, 2004
Foreign currency translation losses	\$ (2,303)	\$ (815)
Unrealized gains on securities (net of income taxes of \$159 in 2005 and \$244 in 2004)	238	366
Minimum pension liability adjustments (net of income taxes of \$10,515 in 2004 and 2005)	\$(16,090)	\$ (16,090)
Total accumulated other comprehensive losses	\$(18,155)	\$ (16,539)

# 8. <u>SEGMENT REPORTING</u>

Effective January 1, 2005, the Company changed the components of its segment operating income to reflect a change in the information now used by the chief operating decision makers in reviewing segment results. In 2005, the Company began charging corporate manufacturing expenses, which are corporate support expenses for engineering, purchasing and transportation, against the reportable segments' operating income. In prior years, these expenses were charged to unallocated corporate expense. The aggregate amount of corporate manufacturing expenses charged to the segments in 2005 was \$2,171,000.

Financial results of the Company's operating segments for the three months ended March 31, 2005 and 2004, are summarized below:

(Dollars in thousands)	Surfactants	Polymers	Specialty Products	Segment Totals
For the quarter ended March 31, 2005				
Net sales	\$201,158	\$57,363	\$ 5,731	\$264,252
Operating income	5,457	5,795	662	11,914
For the quarter ended March 31, 2004				
Net sales	\$176,001	\$37,554	\$ 7,832	\$221,387
Operating income	8,353	3,837	2,730	14,920

Below are reconciliations of segment operating income to consolidated income before income taxes:

	Three Mon Marc	
(Dollars in thousands)	2005	2004
Operating income segment totals	\$11,914	\$14,920
Unallocated corporate administrative expenses	(5,030)	(5,199)
Unallocated corporate manufacturing expenses	_	(1,718)
Interest expense	(1,799)	(2,061)
Income/(loss) from equity in joint venture	(108)	485
Foreign exchange loss and other, net	(30)	(501)
Consolidated income before income taxes and minority interest	\$ 4,947	\$ 5,926

# 9. GOODWILL AND OTHER INTANGIBLE ASSETS

The Company's net carrying values of goodwill were \$7,699,000 and \$7,759,000 as of March 31, 2005 and December 31, 2004, respectively. The entire amount of goodwill relates to the surfactants reporting unit. The change in net carrying value resulted from the effects of currency translation.

The following table reflects the components of all other intangible assets, which have finite lives, as of March 31, 2005 and December 31, 2004. The changes in the intangible assets' gross carrying amounts were entirely due to the effects of currency translation.

		Gross Carrying Amount		Accumulated Amortization	
(Dollars In thousands)	March 31, 2005	Dec 31, 2004	March 31, 2005	Dec 31, 2004	
Other Intangible Assets:					
Patents	\$ 2,000	\$ 2,000	\$ 900	\$ 867	
Trademarks	5,501	5,503	2,638	2,548	
Customer lists	4,765	4,780	3,363	3,242	
Know-how <sup>(a)</sup>	8,476	8,480	3,853	3,703	
Non-compete agreements	2,396	2,413	2,248	2,237	
Total	\$23,138	\$23,176	\$13,002	\$12,597	

<sup>(</sup>a) Know-how includes intellectual property rights covering proprietary information, written formulae, trade secrets or secret processes, inventions and developmental products (whether patentable or not), discoveries, improvements, compositions, manufacturing processes, manuals, specifications and technical data.

Aggregate amortization expenses for the quarters ended March 31, 2005 and March 31, 2004, were \$423,000 and \$389,000, respectively. Estimated amortization expense for identifiable intangibles assets, other than goodwill, for the current and each of the five succeeding fiscal years are as follows:

(Dollars in thousands)

For year ending 12/31/05	\$1,670
For year ending 12/31/06	\$1,504
For year ending 12/31/07	\$1,262
For year ending 12/31/08	\$1,132
For year ending 12/31/09	\$1,113
For year ending 12/31/10	\$1,108

#### 10. ACQUISITION AND CAPITAL LEASE

In January 2005, the Company's Brazilian subsidiary entered into an agreement to purchase a subsidiary of a multinational cleaning products company for a minimal purchase price. The purchase contract included a 10-year capital lease agreement under which \$463,000 was paid for the first 24 months with gross remaining payments due of \$1,855,000. At the end of the lease agreement, all of the relevant assets will be transferred and assigned to the Company. The assets and liabilities under the capital lease were recorded at the present value of the minimum lease payments. The leased assets are recorded under the property, plant and equipment caption and the capital lease liability is recorded under the other non-current liabilities caption in the condensed consolidated balance sheet. Depreciation expense for the assets held under the capital lease is included in depreciation expense in the first quarter of 2005. This capital lease obligation is a non-cash financing and investing activity.

### 11. BUSINESS INTERRUPTION INSURANCE

On September 1, 2004, a fire at the production facility of the Company's United Kingdom subsidiary destroyed drying equipment used to manufacture powdered laundry detergent. During the first quarter of 2005, the Company received business interruption insurance proceeds of \$887,000 related to the fire. The proceeds were recorded as a reduction of cost of goods sold.

# 12. RECENT ACCOUNTING PRONOUNCEMENTS

In March 2005, the FASB issued Interpretation No. 47 (FIN 47), "Accounting for Conditional Asset Retirement Obligations", an interpretation of FASB Statement No. 143, *Accounting for Asset Retirement Obligations*. The interpretation clarifies that the term conditional asset retirement obligation refers to a legal obligation to perform an asset retirement activity in which the timing and (or) method of settlement are conditional on a future event that may or may not be within the control of the entity. An

entity is required to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be reasonably estimated. FIN 47 also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. The effective date of this interpretation is no later than the end of fiscal year ending after December 15, 2005. The Company is currently investigating the effect, if any, that FIN 47 would have on the Company's financial position, cash flows and results of operations.

#### Item 2 - Management's Discussion and Analysis of Financial Conditions and Results of Operations

The following is Management's Discussion and Analysis of certain significant factors, which have affected the Company's financial condition and results of operations during the interim period included in the accompanying condensed consolidated financial statements.

#### **OVERVIEW**

Management's Discussion and Analysis should be read in conjunction with the 'Overview' section of Management's Discussion and Analysis included in the Company's 2004 Form 10-K.

#### RESULTS OF OPERATIONS

Three Months Ended March 31, 2005 and 2004

#### Summary

Net income for the first quarter of 2005 declined 20 percent, to \$3.2 million, or \$0.33 per diluted share, compared to \$4.0 million, or \$0.42 per diluted share, for the first quarter of 2004. The decline in net income resulted from a \$1.3 million year-to-year increase in operating expenses. Higher research expenses accounted for the operating expense result. The effect of a four percent improvement in sales volume was completely offset by the effects of rising raw material costs, which led first quarter 2005 gross profit to be essentially unchanged from first quarter 2004 gross profit. Surfactants gross profit declined due to weak margins in the U.K. Polymers gross profit rose significantly due to higher volume and recovery of prior margin deterioration. Specialty products gross profit was down due to a large drop in volume that is expected to recover over the balance of the year. Below is a summary discussion of the major factors leading to the year-to-year decrease in net income. A detailed discussion of first quarter 2005 segment operating performance follows the summary.

Consolidated net sales increased \$42.9 million, or 19 percent, from year to year. Higher selling prices, due primarily to higher raw material costs, accounted for approximately \$31.4 million of the increase. A four percent increase in sales volume and a \$3.7 million favorable effect of foreign currency translation also contributed to the year-to-year change.

Gross profit for the first quarter of 2005 increased \$0.2 million, or one percent, over gross profit for the first quarter of 2004. A \$2.7 million, or 44 percent, improvement in polymers gross profit was nearly entirely offset by a \$2.0 million, or 59 percent, drop in specialty products gross profit and a \$0.4 million, or two percent, drop in surfactants gross profit. The surfactants gross profit result included a \$0.9 million reduction of cost of sales due to the receipt of business interruption insurance proceeds related to the 2004 fire at the Stepan United Kingdom (UK) manufacturing facility. Excluding the positive effect of the business interruption proceeds, surfactant gross profit dropped \$1.3 million, or six percent, primarily due to weaker results in the UK. Higher raw material costs continued to hurt profits for all three segments.

Operating income for the first quarter of 2005 fell \$1.1 million, or 14 percent, from operating income reported in the first quarter of 2004. Operating expenses, which include marketing, administrative and research expenses, increased \$1.3 million, or six percent, for the same period.

Research expenses were up \$1.3 million, or 21 percent, from year to year. Major items included in the research expense variance were a \$0.4 million increase in salaried payroll expenses, a \$0.3 million increase in outside contracting for the development, testing and registration of new technologies and a \$0.2 million increase in lab repair and maintenance expense. Higher fringe benefit expense, notably pension and healthcare costs, accounted for \$0.3 million of the salaried payroll expense increase. Marketing expenses were \$0.4 million, or five percent, higher in the first quarter of 2005 than they were for the same period of 2004, due primarily to a \$0.2 million increase in bad debt expense and to a \$0.2 million increase in fringe benefits, due primarily to pension and healthcare costs. Administrative expenses were down \$0.4 million, or five percent, due largely to a \$0.6 million decrease in general legal expense and a \$0.6 million decrease in system implementation expenses partially offset by \$0.4 million of higher salaried payroll expense, due primarily to pension and healthcare costs, and \$0.4 million of lower deferred compensation income related to the Company's deferred compensation plans.

Interest expense declined \$0.3 million, or 13 percent, from year to year primarily due to a higher proportion of bank debt, which carries lower interest rates than the Company's long-term notes.

Income from the Company's Philippine joint venture fell \$0.6 million to a loss of \$0.1 million for the first quarter of 2005 compared to income of \$0.5 million for the first quarter of 2004. Lower sales volume, higher raw material costs and a less profitable mix of sales all contributed to the drop in income from the Philippine joint venture.

Foreign exchange and other, net, which includes foreign exchange gains and losses and investment-related income and expense, was \$30,000 of expense for the first quarter of 2005 versus \$0.5 million of expense for the first quarter of 2004. The favorable year-to-year change was primarily due to a decline in foreign exchange losses.

The effective tax rate was 34.5 percent for the first quarter ended March 31, 2005 compared to 32.0 percent for the first quarter ended March 31, 2004. The higher effective tax rate was primarily attributable to a lower tax benefit realized as a result of an equity loss from the Company's Philippines joint venture in 2005 compared to equity income in 2004. In addition, the Company recorded a larger valuation allowance in 2005 versus 2004 for its German subsidiary due to increased losses for which no tax benefit was recognized.

#### Segment Results

(Dollars in thousands)	Surfactants	Polymers	Specialty Products	Segment Results	Corporate	Total
For the three months ended March 31, 2005						
Net sales	\$201,158	\$57,363	\$ 5,731	\$264,252	_	\$264,252
Operating income	5,457	5,795	662	11,914	(5,030)	6,884
For the three months ended March 31, 2004						
Net sales	\$176,001	\$37,554	\$ 7,832	\$221,387	_	\$221,387
Operating income – as reported	8,353	3,837	2,730	14,920	(6,917)	8,003
Operating income – pro forma	6,883	3,589	2,730	13,202	(5,199)	8,003

In 2005, the Company began charging corporate support expenses for engineering, purchasing and transportation to the operating segments. In prior years, these expenses were

charged to unallocated corporate expense. This change enables the chief operating decision makers to review results of operations and assess segment performance with the noted expenses included, which they had not done in the past. The pro forma amounts in the above table display 2004 segment operating income and corporate expense as if the specified corporate support expenses were charged to the operating segments. For analysis purposes, the following segment discussion compares 2005 operating results to the 2004 pro forma results.

#### Surfactants

Surfactants net sales for the first quarter of 2005 increased \$25.2 million, or 14 percent, from net sales for the first quarter of 2004. Higher selling prices, due primarily to higher raw material costs, a four percent increase in sales volume and \$3.3 million of favorable foreign currency translation all contributed to the year-to-year increase in net sales. The higher selling prices accounted for about \$15.2 million of the total surfactants increase. Net sales for domestic operations grew \$18.7 million, or 17 percent, of which approximately \$16.6 million related to 2004 and 2005 selling price increases initiated to pass rising raw material costs on to customers. A two percent increase in sales volume also contributed to the increase in domestic operations net sales. Excluding the effects of foreign currency translation, net sales for foreign operations increased \$3.2 million, or five percent, on an eight percent increase in sales volume. Most of the improvement in foreign operations net sales was derived from the Company's Mexican subsidiary, which accounted for \$2.5 million of the increase. The increase resulted from a 24 percent growth in sales volume. The Company's Brazilian subsidiary accounted for most of the foreign operations sales volume growth due to new sales resulting from the acquisition of a manufacturing plant in January 2005. The new volume resulted in a \$0.4 million increase in net sales for Brazil. Net sales for the Company's Canadian subsidiary increased \$0.7 million, due largely to selling price increases, while net sales for European operations increased \$0.5 million, despite sales volume declines at all three locations. Stepan Colombia's net sales fell \$0.9 million on a 20 percent decline in sales volume.

Surfactants first quarter 2005 operating income declined \$1.4 million, or 21 percent, from first quarter 2004 operating income. Gross profit fell \$0.4 million, or two percent, from year to year, and operating expenses increased \$1.0 million, or eight percent, for the same period. Domestic gross profit for the first quarter of 2005 was down \$0.4 million, or three percent, from first quarter 2004 gross profit. The effect of the small sales volume gain was more than offset by increased manufacturing costs and less favorable sales mix. Gross profits were up for the Company's Mexican, Canadian and Brazilian subsidiaries by \$0.8 million, \$0.3 million and \$0.1 million, respectively, but their impact on foreign operations gross profit was entirely offset by European operations' gross profit that dropped \$1.0 million and by Colombian subsidiary gross profit that fell \$0.2 million. High raw material costs continued to hurt European profit. Due to excess industry manufacturing capacity and vertically integrated competitors, the Company has not been successful in recovering much of the rapidly escalating raw material costs, particularly in the United Kingdom. Lower sales volume also contributed to the European result. In the first quarter of 2005, the Company received \$0.9 million in business interruption insurance proceeds related to the September 2004 fire at Stepan UK's manufacturing plant that destroyed equipment used for drying certain surfactant products. The proceeds were recorded as a reduction in first quarter cost of sales. Excluding the insurance proceeds, gross profit from European operations fell \$1.9 million from year to year.

As noted above, 2005 first quarter operating expenses increased \$1.0 million, or eight percent, over operating expenses for the first quarter of 2004. Domestic operations research expenses accounted for the entire increase, due to the segment's share of the variances discussed in the Results of Operations "Summary" section.

#### **Polymers**

Polymers net sales for the first quarter of 2005 increased \$19.8 million, or 53 percent, over net sales for the first quarter of 2004. Higher selling prices, a five percent increase in sales volume, and \$0.4 million of favorable foreign currency translation on European sales all led to the increase in net sales. Increased selling prices, due largely to higher raw material costs, accounted for about \$17.7 million of the year-to-year net sales improvement. Within the polymers segment, net sales for polyurethane polyols increased \$13.0 million, or 62 percent, on higher selling prices and sales volume and the previously noted favorable foreign currency translation effect. Excluding the favorable effect of foreign currency exchange, the average selling price for the first quarter of 2005 was up about 34 percent over the average selling price for the first quarter of 2004, reflecting selling price increases implemented in the final three quarters of 2004 and in 2005 to allay the effect of rising raw material prices. Sales volume grew 20 percent, primarily due to an improved U.S. construction economy. Phthalic anhydride (PA) net sales were up \$4.4 million, or 37 percent, despite a 16 percent drop in sales volume. Higher selling prices, due to passing on raw material cost increases to customers and to manufacturing fee increases effected after the first quarter of 2004, more than offset the effect of the lower sales volume. Weak demand from customers serving the unsaturated polyester resin market accounted for the sales volume decline. Polyurethane systems net sales improved \$2.4 million, or 51 percent, due to a 33 percent growth in sales volume and to higher selling prices. The sales volume improvement reflected new business and gains at existing accounts, and the higher selling prices resulted from partially passing on increased raw material costs to customers.

Polymers 2005 first quarter operating income improved \$2.2 million, or 62 percent, from 2004 first quarter operating income. Gross profit increased \$2.7 million, or 44 percent, for the same period. Both polyurethane polyols and polyurethane systems contributed to the improved gross profit, reporting increases of \$2.6 million, or 65 percent, and \$0.4 million, or 51 percent, respectively. The previously noted selling price increases, which aided in partially recovering past margin deterioration, and sales volume growth accounted for the higher gross profit. Gross profit for PA fell \$0.3 million, or 17 percent, due to the previously noted 16 percent drop in sales volume. The effect of the aforementioned manufacturing toll fee increases was essentially offset by outsourcing costs necessitated in part by a scheduled maintenance shutdown of a reactor and by a four percent increase in plant costs due primarily to higher utility expenses. Because additional increases in raw material costs are expected in the near term, selling price increases were announced effective April 1, 2005, for all three polymer businesses. Operating expenses were up \$0.5 million, or 20 percent from year to year. Approximately \$0.4 million of the operating expense increase resulted from a \$0.2 million increase in domestic marketing expenses and a \$0.2 million increase in domestic research expenses. Higher sales commission expense and higher salaried payroll expenses, due in part to increased pension and healthcare benefit costs, accounted for most of the marketing expense variance. Higher salaried payroll expenses and outside consulting and technical service expenses accounted for the research increase.

#### Specialty Products

Net sales for the first quarter of 2005 were \$2.1 million, or 27 percent, lower than net sales reported for the first quarter of 2004. Operating income declined \$2.1 million, or 76 percent, from year to year. The declines in net sales and operating income reflected lower sales volumes for food and flavoring and pharmaceutical product lines. In 2004, two pharmaceutical customers purchased a disproportionate share of their annual requirements in the first quarter, a pattern that was not repeated in the first quarter of 2005. The Company expects full year 2005 sales volume for pharmaceutical products to approximate volume levels of 2004. Operating expenses were \$0.1 million higher in the first quarter of 2005 than in the same quarter of 2004, due primarily to increased research expenses.

#### Corporate Expenses

Corporate expenses, which primarily include corporate administrative (including legal and environmental expenses) expenses that are not allocated to the reportable segments, decreased \$0.2 million, or 3 percent, to \$5.0 million in the first quarter of 2005 from \$5.2 million in the first quarter of 2004. Major items included in the year-to-year variance were a \$0.6 million decrease in general legal expense and a \$0.6 million decrease in system implementation expenses partially offset by \$0.4 million of higher salaried payroll expense and \$0.4 million of lower deferred compensation income related to the Company's deferred compensation plans (\$0.4 million of income in the first quarter of 2005 compared to \$0.8 million of income for the same period of 2004). The decline in general legal expense reflected a reduction in the use of outside legal counsel, and the drop in system implementation expenses reflected the completion of the Company's enterprise resource planning system implementation project in 2004. Approximately \$0.3 million of the increase in salaried payroll costs related to higher fringe benefit costs, particularly pension and healthcare benefits.

# LIQUIDITY AND CAPITAL RESOURCES

Net cash from operating activities totalled to a cash use of \$25.3 million for the first quarter of 2005, compared to a use of \$6.0 million for the same period in 2004. Net income decreased by \$0.8 million for the current year quarter compared to the comparable period last year. Working capital has required \$38.1 million for the current year quarter, compared to \$20.5 million for the first quarter of 2004.

Accounts receivable increased seasonally during the current year quarter, although less significantly than for same period in 2004. Inventories increased during 2005, compared to a decrease in 2004, with a significant portion of the current year increase planned to ensure supply levels during scheduled maintenance at a U.S. plant. Accounts payable and accrued liabilities decreased in 2005 compared to an increase in 2004 due to a high accounts payable balance at December 31, 2004, resulting from cash management efforts. The January 1, 2005, discontinuation of extended payment terms provided by two suppliers during calendar year 2004 also contributed to the decrease.

Capital spending totaled \$8.2 million for the first quarter of 2005, compared to \$6.2 million for the same period last year. Capital spending for 2005 is expected to range from \$40.0 million to \$46.0 million compared to the \$33.8 million spent in 2004.

Total balance sheet debt, excluding capitalized leases, increased by \$32.9 million for the first three months of 2005, from \$112.0 million to \$144.9 million. As of March 31, 2005, the ratio of long-term debt to long-term debt plus shareholders' equity was 42.0 percent, compared to 35.8 percent as of December 31, 2004. Approximately \$65.7 million of total Company debt relates to unsecured promissory notes with maturities extending until 2015. These notes are the Company's primary source of long term debt financing, and are supplemented by bank credit facilities to meet short and medium term needs.

The Company maintains contractual relationships with its domestic banks that provide for revolving credit of up to \$60.0 million, which may be drawn upon as needed for general corporate purposes through May 2, 2007, under a revolving credit agreement. As of March 31, 2005, there were borrowings totaling \$42.8 million under this agreement. The Company also meets short-term liquidity requirements through uncommitted domestic bank lines of credit.

The Company's foreign subsidiaries maintain bank term loans and short-term bank lines of credit in their respective countries to meet working capital requirements as well as to fund capital expenditure programs and acquisitions. As of March 31, 2005, the Company's European subsidiaries had euro-denominated term loans totaling \$24.9 million including current maturities. The European subsidiaries also had short-term debt totaling \$9.9 million under short-term bank credit lines as of March 31, 2005, with unborrowed capacity of approximately \$3.4 million at that date. The Company's Mexican subsidiary had \$1.4 million of debt outstanding at March 31, 2005. The Company's Chinese joint venture has entered into a credit agreement allowing the joint venture to borrow up to \$2.4 million, in local currency, to finance plant construction. As of March 31, 2005, there were no borrowings under this loan facility; however, the Company expects this loan facility to be fully utilized during 2005. Stepan Company has issued a guaranty to the lender for the Company's proportionate interest (55 percent) in this credit facility.

The Company's U.S. loan agreements contain provisions, which, among others, require maintenance of certain financial ratios and place limitations on additional debt, investments and payment of dividends. Due to lower earnings in Europe during 2004, Stepan Europe obtained agreements from its banks to waive certain required financial ratios under its bank term loans through December 31, 2004. The Company is in compliance with its loan agreements during 2005.

The Company anticipates that cash from operations and from committed credit facilities will be sufficient to fund anticipated capital expenditures, dividends and other planned financial commitments for the foreseeable future. Any substantial acquisitions would require additional funding.

#### PENSION FUNDING

As disclosed in its financial statements for the year ended December 31, 2004, the Company expects to contribute approximately \$1.7 million and \$0.4 million, respectively, to the funded U.S. and United Kingdom plans in 2005. Payments related to the unfunded non-qualified plans will approximate \$0.2 million in 2005. As of March 31, 2005, no contributions had been made to the funded U.S. plans, and \$0.1 million had been contributed to the United Kingdom plan. Approximately \$0.1 million had been paid related to the unfunded non-qualified plan.

#### **OUTLOOK**

The Company's polymers segment started the year with a strong performance, but weaker specialty products earnings offset the improvement. Surfactants sales volume grew, and efforts to recover higher raw material costs have been successful in North America but have met greater resistance in Europe. Recent raw material price movements remain volatile, including some price decreases. However, the overall trend would suggest higher raw material costs for the remainder of 2005. Overall business conditions appear positive for the balance of 2005. The Company expects specialty products earnings to recover in the second quarter, and despite the slow start to 2005, management remains optimistic about full year earnings growth.

#### ENVIRONMENTAL AND LEGAL MATTERS

The Company is subject to extensive federal, state and local environmental laws and regulations. Although the Company's environmental policies and practices are designed to ensure compliance with these laws and regulations, future developments and increasingly stringent environmental regulation could require the Company to make additional unforeseen environmental expenditures. The Company will continue to invest in the equipment and facilities necessary to comply with existing and future regulations. During the first quarter of 2005, the Company's expenditures for capital projects related to the environment were \$0.4 million. These projects are capitalized and depreciated over their estimated useful lives, which is typically 10 years. Recurring costs associated with the operation and maintenance of facilities for waste treatment and disposal and managing environmental compliance in ongoing operations at our manufacturing locations were approximately \$2.5 million and \$2.0 million for the first three months of 2005 and 2004, respectively. While difficult to project, it is not anticipated that these recurring expenses will increase significantly in the future.

The Company has been named by the government as a potentially responsible party at 21 waste disposal sites where cleanup costs have been or may be incurred under CERCLA and similar state statutes. In addition, damages are being claimed against the Company in general liability actions for alleged personal injury or property damage in the case of some disposal and plant sites. The Company believes that it has made adequate provisions for the costs it may incur with respect to the sites. It is the Company's accounting policy to record liabilities when environmental assessments and/or remediation efforts are probable and the cost or range of possible costs can be reasonably estimated. When no amount within the range is a better estimate than any other amount, the minimum amount within the range is accrued. Some of the factors on which the Company bases its estimates include information provided by feasibility studies, potentially responsible party negotiations and the development of remediation plans. Because reported liabilities are recorded based on estimates, actual amounts could differ from those estimates. The Company has estimated a range of possible environmental and legal losses from \$8.4 million to \$39.7 million at March 31, 2005. At March 31, 2005 and December 31, 2004, the Company's accrued liability for such losses, which represents the Company's best estimate within the estimated range of possible environmental and legal losses, was \$18.5 million and \$18.9 million, respectively, for legal contingencies and environmental matters. During the first three months of 2005, non-capital cash outlays related to legal and environmental matters approximated \$0.9 million compared to \$1.8 million for the first three months of 2004.

For certain sites, estimates cannot be made of the total costs of compliance or the Company's share of such costs; accordingly, the Company is unable to predict the effect thereof on the

Company's financial position, cash flows and results of operations. Management believes that in the event of one or more adverse determinations in any annual or interim period, the impact on the Company's cash flows and results of operations for those periods could be material. However, based upon the Company's present belief as to its relative involvement at these sites, other viable entities' responsibilities for cleanup and the extended period over which any costs would be incurred, the Company believes that these matters will not have a material effect on the Company's financial position. Certain of these matters are discussed in Item 1, Part 2, Legal Proceedings, in this report and in other filings of the Company with the Securities and Exchange Commission, which are available upon request from the Company. See also Note 4, Contingencies, in the Notes to Consolidated Financial Statements for a summary of the environmental proceedings related to certain environmental sites.

#### **OTHER**

Except for the historical information contained herein, the matters discussed in this document are forward looking statements that involve risks and uncertainties. The results achieved this quarter are not necessarily an indication of future prospects for the Company. Actual results in future quarters may differ materially. Potential risks and uncertainties include, among others, fluctuations in the volume and timing of product orders, changes in demand for the Company's products, the ability to pass on raw material price increases, changes in technology, continued competitive pressures in the marketplace, outcome of environmental contingencies, availability of raw materials, foreign currency fluctuations and the general economic conditions.

#### RECENT ACCOUNTING PRONOUNCEMENTS

See Note 12 to the consolidated financial statements, included in Part I, Item 1, for information on recent accounting pronouncements that affect the Company.

#### Item 3 - Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes in the Company's market risks since December 31, 2004.

#### Item 4 - Controls and Procedures

a. Evaluation of Disclosure Controls and Procedures

Based on their evaluation of our disclosure controls and procedures as of the end of the period covered by this Form 10-Q, our Chief Executive Officer and our acting Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934) are effective.

b. Changes in Internal Control Over Financial Reporting

There were no changes in internal controls that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Part II OTHER INFORMATION

#### Item 1 - Legal Proceedings

#### Maywood, New Jersey, Site

The Company's site in Maywood, New Jersey and property formerly owned by the Company adjacent to its current site (Maywood site) were listed on the National Priorities List in September 1993 pursuant to the provisions of the CERCLA because of certain alleged chemical contamination. Pursuant to an Administrative Order on Consent entered into between USEPA and the Company for property formerly owned by the Company, and the issuance of an order by USEPA to the Company for property currently owned by the Company completed a Remedial Investigation Feasibility Study (RI/FS) in 1994. The Company submitted the Draft Final FS for Soil and Source Areas (Operable Unit 1) in September 2002. In addition, the Company submitted the Draft Final FS for Groundwater (Operable Unit 2) in June 2003. The Company is awaiting the issuance of a Record of Decision (ROD) from USEPA relating to the Maywood site and the proposed chemical remediation. The final ROD will be issued sometime after a public comment period.

The Company believes it has adequate reserves for claims associated with the Maywood site, and has recorded a liability for the estimated probable costs it expects to incur at the Maywood site related to remediation of chemical contamination. However, depending on the results of the ongoing discussions with USEPA, the final cost of the chemical remediation could differ from the current estimates.

In addition, under the terms of a settlement agreement reached on November 12, 2004, the United States Department of Justice and the Company agreed to fulfill the terms of a Cooperative Agreement reached in 1985 under which the United States will take title to and responsibility for radioactive waste removal at the Maywood Site, including past and future remediation costs incurred by the United States.

#### Ewan and D'Imperio Sites

The Company has been named as a potentially responsible party (PRP) in the case *USEPA v. Jerome Lightman* (92 CV 4710 D. N. J.), which involves the Ewan and D'Imperio Superfund Sites located in New Jersey. Trial on the issue of the Company's liability at these sites was completed in March 2000. The Company is awaiting a decision from the court. If the Company is found liable at either site, a second trial as to the Company's allocated share of clean-up costs at these sites will be held. The Company believes it has adequate defenses to the issue of liability. In the event of an unfavorable outcome related to the issue of liability, the Company believes it has adequate reserves. On a related matter, the Company has filed an appeal to the United States Third Circuit Court of Appeals objecting to the lodging of a partial consent decree in favor of the United States Government in this action. Under the partial consent decree, the government recovered past costs at the site from all PRPs including the Company. The Company paid its assessed share but by objecting to the partial consent decree, the Company is seeking to recover back the sums it paid.

Regarding the D'Imperio Superfund Site, USEPA previously indicated it would seek penalty claims against the Company based on the Company's alleged noncompliance with the

modified Unilateral Administrative Order (Order). In December 2004, the Company entered into a Consent Decree with USEPA, which resolves all claims asserted against the Company for the alleged noncompliance with the Order. The settlement amount paid pursuant to the Consent Decree did not have a material impact on the financial position, results of operations or cash flows of the Company. In addition, the Company received notice from the New Jersey Department of Environmental Protection (NJDEP) dated March 21, 2001, that NJDEP will pursue cost recovery against the alleged responsible parties, including the Company. The NJDEP's claims include costs related to remediation of the D'Imperio Superfund Site in the amount of \$434,406 and alleged natural resource damages in the amount of \$529,584 (as of November 3, 2000). The NJDEP settled such claims against the alleged responsible parties, resulting in the Company paying its portion (\$83,061) in July 2002. This payment is subject to reallocation after the allocation phase of the above-identified trial, if any. Also, USEPA issued a Unilateral Administrative Order dated November 5, 2003, directed to all PRPs to perform certain remedial activities at the D'Imperio Superfund Site. The cost for all PRPs for this work is estimated to be \$300,000 to \$450,000. The Company would be responsible for its allocated share of these costs. The amount due by the Company will not have a material impact on the financial position, results of operations or cash flows of the Company.

#### Wilmington Site

The Company is currently contractually obligated to contribute to the response costs associated with the Company's formerly-owned site at 51 Eames Street, Wilmington, Massachusetts. Remediation at this site is being managed by its current owner, to whom the Company sold the property in 1980. Under the agreement, once total site remediation costs exceed certain levels, the Company is obligated to contribute up to five percent of future response costs associated with this site with no limitation on the ultimate amount of contributions. To date, the Company has paid the current owner \$1.0 million for the Company's portion of environmental response costs through the fourth quarter of 2004. At March 31, 2005, the Company has recorded a reserve of \$0.7 million for current and future claims associated with this site. However, depending on the ultimate cost of the remediation at this site, the amount for which the company is liable could differ from the current estimates. In addition, the Company and other prior owners entered into an agreement in April 2004 waiving certain statute of limitations defenses for claims which may be filed by the Town of Wilmington, Massachusetts, in connection with this site. While the Company has denied any liability for any such claims, the Company agreed to this waiver while the parties continue to discuss the resolution of any potential claim, which may be filed.

#### Lightman Drum Site

The Company received a Section 104(e) Request for Information from USEPA dated March 21, 2000, regarding the Lightman Drum Company Site located in Winslow Township, New Jersey. The Company responded to this request on May 18, 2000. In addition, the Company received a Notice of Potential Liability and Request to Perform RI/FS dated June 30, 2000, from USEPA. The Company has decided that it will participate in the performance of the RI/FS. However, based on the current information known regarding this site, the Company is unable to predict what its liability, if any, will be for this site.

#### Liquid Dynamics Site

The Company received a General Notice of Potential Liability letter from USEPA dated October 18, 2002, regarding the Liquid Dynamics Site located in Chicago, Illinois. The Company submitted a response to USEPA on November 5, 2002, stating that it is interested in negotiating a resolution of its potential responsibility at this site. In addition, the Company joined the PRP group. Based on the fact that the Company believes it is de minimis at this site, the Company believes that a resolution of its liability at this site will not have a material impact on the financial position, results of operations or cash flows of the Company.

#### **Martin Aaron Site**

The Company received a Section 104(e) Request for Information from USEPA dated June 2, 2003, regarding the Martin Aaron Site located in Camden, New Jersey. The Company's response was submitted on August 11, 2003. In addition, the Company and other PRPs received a Notice of Potential Liability and Demand for Reimbursement of Costs Expended at this site dated June 9, 2004. The Company has not yet filed a response. The Company also joined the PRP group. The Company continues to investigate this matter and therefore, cannot predict what its liability, if any, will be for this site.

#### Wells G & H Superfund Site

The Company received a Section 104(e) Request for Information from USEPA dated December 15, 2003, regarding the Wells G & H Superfund Site located in Woburn, Massachusetts. The Company's response was submitted on March 18, 2004. The Company continues to investigate this matter and therefore, cannot predict what its liability, if any, will be for this site.

#### **Bottle House Site**

The Company received a notice from the Pennsylvania Department of Environmental Protection dated June 23, 2004, regarding the Bottle House Site located in City of Allentown, Lehigh County, Pennsylvania. The Company's response was submitted on September 24, 2004. The Company continues to investigate this matter, and therefore, cannot predict what its liability, if any, will be for this site.

#### Item 2 - Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities

There were no share purchases by the Company during the first three months of 2005.

#### **Item 3 - Defaults Upon Senior Securities**

None

# **Item 4 - Submission of Matters to a Vote of Security Holders**

- (a) The Company's 2005 Annual Meeting of Stockholders was held on April 26, 2005.
- (b) At the annual meeting of the company's shareholders on April 26, 2005, shareholders elected Thomas F. Grojean and F. Quinn Stepan, Jr. as Directors of the company, all for three-year terms.

	For	Withheld
Thomas F. Grojean	8,474,329	242,745
F. Quinn Stepan, Jr.	8,588,669	128,405

(c) A majority of the outstanding shares voted to ratify the appointment of Deloitte & Touche LLP as independent auditors for the Company for 2005.

8,663,929	For
42,302	Against
10,843	Abstentions

#### Item 5 - Other Information

None

#### Item 6 - Exhibits

- (a) Exhibit 31.1 Certification of Chairman and Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
- (b) Exhibit 31.2 Certification of Vice President and Corporate Controller pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
- (c) Exhibit 32 Certification pursuant to 18 U.S.C. Section 1350

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STEPAN COMPANY

Date: May 5, 2005 /s/ J. E. Hurlbutt

J. E. Hurlbutt Vice President - Finance

# CERTIFICATION OF CHAIRMAN AND CHIEF EXECUTIVE OFFICER PURSUANT TO EXCHANGE ACT RULE 13a – 14(a)/15d-14(a)

#### I, F. Q. Stepan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Stepan Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2005

/s/ F. Q. Stepan

F. Q. Stepan Chairman and Chief Executive Officer

### CERTIFICATION OF VICE PRESIDENT- FINANCE PURSUANT TO EXCHANGE ACT RULE 13a – 14(a)/15d-14(a)

#### I, James E. Hurlbutt, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Stepan Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's independent registered public accounting firm and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2005

/s/ J. E. Hurlbutt

J. E. Hurlbutt Vice President - Finance

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Quarterly Report of Stepan Company (the "Company") on Form 10-Q for the period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2005

/s/ F. Quinn Stepan

Name: F. Quinn Stepan

Title: Chairman and Chief Executive Officer

/s/ James E. Hurlbutt

Name: James E. Hurlbutt Title: Vice President-Finance

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

A signed original of this certification has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.