## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): 04/30/2013

# **STEPAN COMPANY**

(Exact name of registrant as specified in its charter)

Commission File Number: 1-4462

Delaware (State or other jurisdiction of incorporation) 36-1823834 (IRS Employer Identification No.)

Edens and Winnetka Road, Northfield, Illinois 60093 (Address of principal executive offices, including zip code)

(847)446-7500

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On April 30, 2013, Stepan Company ("Stepan") issued a press release providing its financial results for the first quarter ended March 31, 2013. A copy of the press release is attached as Exhibit 99.1 hereto and incorporated herein by reference.

#### Item 5.07. Submission of Matters to a Vote of Security Holders

Stepan held its Annual Meeting of Stockholders on April 30, 2013 (the "Annual Meeting"). At the Annual Meeting, there were 18,452,777 shares represented to vote either in person or by proxy, or 83.18% of the outstanding shares, which represented a quorum. Stockholders voted on the following matters at the Annual Meeting: (i) election of three nominees to serve as directors until the annual meeting of stockholders to be held in the year 2016; (ii) approval to increase the number of authorized shares of Common Stock from 30,000,000 to 60,000,000; (iii) approval of an advisory resolution on the compensation of Stepan's named executive officers; and (iv) ratification of the appointment of Deloitte & Touche LLP ("Deloitte") as Stepan's independent registered public accounting firm for 2013.

Set forth below are the matters acted upon at the Annual Meeting and the final voting results on each such matter as reported by Stepan's inspector of elections.

Proposal 1: Elect	ion of Directors			
NAME	FOR	WITHHELD	BROKER NON-VOTES	3
Michael R. Boyc	e 14,591,788	2,338,470	1,522,520	
F. Quinn Stepan	16,411,786	518,472	1,522,520	
Edward J. Wehm	er 16,577,299	352,959	1,522,520	
Proposal 2: Appr	oval to Increase the N	umber of Auth	orized Shares of Common Stock	
FOR AG	GAINST ABS	TAIN I	3ROKER NON-VOTES	
13,981,401	4,411,465 59,9	)11	0	
Proposal 3: Appr	oval of the Advisory	Resolution on C	Compensation of Stepan's Named	l Executive Officers
FOR A	GAINST AB	STAIN	BROKER NON-VOTES	
16,396,344	370,238 10	53,676	1,522,520	
Proposal 4: Ratif	ication of Appointme	nt of Deloitte as	Independent Registered Public	Accounting Firm for Fiscal Year 2013
FOR	AGAINST AB	STAIN	BROKER NON-VOTES	
18,276,660	113,212 6	2,905	0	

#### Item 8.01. Other Events

On April 30, 2013, Stepan issued a press release announcing that it reached an agreement with Bayer MaterialScience to acquire their North American Polyester Resins business, including the production facility located in Columbus, Georgia. Closing of the transaction is subject to customary closing conditions and is projected to occur within four to six weeks. A copy of the press release is attached as Exhibit 99.2 hereto and incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits Exhibit Number: 99.1 Description: Press Release of Stepan Company dated April 30, 2013

Exhibit Number: 99.2

Description: Press Release of Stepan Company dated April 30, 2013

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### STEPAN COMPANY

Date: May 03, 2013

By: /s/ Kathleen Sherlock

Kathleen Sherlock Assistant Secretary

### Exhibit No. Description

EX-99.1	Press Release of Stepan Company dated April 30, 2013
EX-99.2	Press Release of Stepan Company dated April 30, 2013

## STEPAN REPORTS FIRST QUARTER RESULTS

NORTHFIELD, Illinois, April 30, 2013 -- Stepan Company (NYSE: SCL) today reported first quarter net income of \$19.0 million for the period ended March 31, 2013, down from \$22.3 million in the year ago quarter. Sales volume grew by 3 percent, partially overcoming global economic weakness. Surfactant volume rose 5 percent and polymer volume declined 7 percent.

- Net income, excluding deferred compensation expense, declined 9 percent to \$21.5 million compared to \$23.6 million in the record year ago quarter. Lower surfactant margins and lower polymer volume led to the decrease in earnings.
  Deferred compensation expense was largely attributable to an increase in the share price of the Company's common stock, which rose by \$7.56 per share during the quarter.
- Earnings declined on lower margins as average selling prices moved lower for our surfactant and specialty products segments. Surfactant margins should benefit from falling raw material costs during the second quarter.

#### **SUMMARY**

(\$ in thousands, except per share data)		Three Months Ended March 3				
					%	
		<u>2013</u>		<u>2012</u>	<u>Change</u>	
Net Sales	\$	456,546		\$ 465,269	- 2	
Net Income		19,034		22,302	- 15	
Net Income Excluding						
Deferred Compensation *		21,516		23,640	- 9	
Earnings per Diluted Share	\$	0.83	\$	0.98	- 15	
Earnings per Diluted Share Excluding						
Deferred Compensation *	\$	0.94	\$	1.05	- 10	
+ Cap Table II for a discussion of deferred a						

\* See Table II for a discussion of deferred compensation plan accounting.

#### SEGMENT RESULTS

(\$ in thousands)		Three Months Ended March 31				
		2013		2012	<u>% Change</u>	
Net Sales						
Surfactants	\$	339,973	\$	347,156	-	2
Polymers		95,998		96,749	-	1
Specialty Products		20,575		21,364	=	<u>4</u>
Total Net Sales	<u>\$</u>	<u>456,546</u>	<u>\$</u>	<u>465,269</u>	-	2

Sales volume grew by 3 percent. The decrease in net sales dollars was primarily due to lower selling prices attributable to declining raw material costs.

#### Percentage Change in Net Sales Three Months Ended March 31, 2013

Selling Price Volume	- 5 + 3
Foreign Translation	"Ÿ
Total	- 2

- Surfactant sales volume rose 5 percent, while sales dollars declined by 2 percent due to lower selling prices brought about by falling raw material costs. The volume growth came broadly from both consumer products, as well as higher margin functional surfactants, which includes agricultural products that experienced a 26 percent increase in volume.
- Surfactant gross profit declined by 4 percent to \$51.6 million. Despite higher consumer product volumes, margins declined as falling raw material costs led to lower selling prices, while the Company consumed higher priced raw

material inventory. The margin contraction impact was partially offset by the favorable mix of higher margin functional surfactants.

- Polymer segment sales volume declined 7 percent, while net sales only declined 1 percent. Unlike surfactants, polymer raw material costs have been rising leading to higher selling prices. Sales volume of polyol, primarily used in rigid foam insulation for commercial construction, declined 5 percent. The colder weather in both North America and Europe delayed the start of the construction season. That, combined with slow economic growth in Europe, contributed to the volume decline.
- Polymer gross profit declined by 5 percent to \$16.6 million, as a result of the 7 percent decline in volume. Overall polymer segment margins were up slightly on an improved product mix.

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• Specialty Products gross profit declined 17 percent to \$5.2 million. Sales volume declined 3 percent. Food Ingredient margins declined due to increased foreign price competition and higher raw material costs.

OPERATING EXPENSES (\$ in thousands)		Three Months Ended March 31					
		<u>2013</u>		<u>2012</u>	%	<u>Change</u>	
Selling	\$	13,728	\$	13,651	+	1	
Administrative - General Administrative - Deferred		14,418		13,453	+	7	
Compensation Expense* Research, development		4,933		3,499		+ 41	
and technical service		11,327		10,781	+	5	
Total	<u>\$</u>	<u>44,406</u>	<u>\$</u>	<u>41,384</u>	+	7	

\* See Table II for a discussion of deferred compensation plan accounting.

Operating expenses increased 7 percent for the quarter, largely due to higher deferred compensation expense resulting from the increase in the price per share of Stepan Company stock. Excluding deferred compensation expense, operating expenses rose 4 percent, primarily due to headcount additions to support global growth initiatives.

#### **PROVISION FOR INCOME TAXES**

The effective tax rate was 24.8 percent for the first quarter of 2013 compared to 31.7 percent for the first quarter of 2012. The decrease was primarily attributable to the retroactive reenactment of the research and development credit and other tax credits in the United States. The retroactive portion of the credits lowered the effective tax rate by 5.5 percent.

#### **BALANCE SHEET**

(\$ in millions) Net Debt		<u>3/31/13</u>		<u>12/31/12</u>		<u>3/31/12</u>
Total Debt Cash	\$	193.9 54.8	\$	182.4 76.9	\$	201.0 64.6
Net Debt Equity	\$	139.1 494.9	\$	105.5 480.9	\$	136.4 434.7
Net Debt + Equity	<u>\$</u>	<u>634.0</u>	<u>\$</u>	<u>586.4</u>	<u>\$</u>	571.1
Net Debt / (Net Debt + Equity)	<u>21.9%</u>		<u>18.0%</u>		<u>23.9%</u>	<u>)</u>

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The balance sheet remains strong and will facilitate our strategy to invest in growth opportunities. Capital expenditures during the quarter were \$21.0 million.

## <u>OUTLOOK</u>

"We will continue to execute our strategy to improve our sales mix with higher value added products, while we pursue geographic expansion of our business," said F. Quinn Stepan, Jr., President and Chief Executive Officer.

Surfactants should experience improved margins as the year progresses. Recent declines in commodity raw material prices should help recover some of the margin erosion. Surfactants should continue to benefit over the long term from improved product mix and global growth. Agricultural surfactants continue to deliver strong volume growth. Brazil continues to deliver earnings growth. We plan additional investments to support Brazilian market growth.

Polymers volume should improve in the second quarter. The slow start to the construction season brought on by protracted winter weather adversely affected first guarter volume. Price increases were implemented during April to recover higher raw material costs.

"The recently announced acquisition of the polyester resins business from Bayer will help diversify and grow our polyol business. The acquisition should be accretive to 2013 earnings. The lower first quarter results will challenge us to deliver full year earnings growth in 2013. We remain confident that our strategy will deliver long term earnings growth. We continue to evaluate additional investments that can accelerate growth and deliver value to our shareholders," said Mr. Stepan.

### **CONFERENCE CALL**

Stepan Company will host a conference call to discuss the first quarter results at 2:00 p.m. Eastern Daylight Time (1:00 P.M. CDT) on May 1, 2013. Telephone access to the live conference call will be available by dialing +1 (800) 407-3269. To listen to a live webcast of this call, please go to our Internet website at: www.stepan.com, click on investor relations, next click on conference calls and follow the directions on the screen.

### ABOUT STEPAN COMPANY

Stepan Company, headquartered in Northfield, Illinois, is a leading producer of specialty and intermediate chemicals used in household, industrial, personal care, agricultural, food and insulation related products. The common and the convertible preferred stocks are traded on the New York Stock Exchange under the symbols SCL and SCLPR.

For more information about Stepan Company, please visit the Company online at www.stepan.com.

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#### Tables follow

Except for historical information, all other information in this news release consists of forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including among other things, completion of the proposed transaction with Bayer MaterialScience, These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. anticipated or implied. The most significant of these uncertainties are described in Stepan Company's Form 10-K, Form 8-K and Form 10-Q reports and exhibits to those reports, and include (but are not limited to), prospects for our foreign operations, foreign currency fluctuations, certain global and regional economic conditions, the probability of future acquisitions and the uncertainties related to the integration of acquired businesses, the probability of new products, the loss of one or more key customer or supplier relationships, the costs and other effects of governmental regulation and legal and administrative proceedings, including the expenditures necessary to address and resolve environmental claims and proceedings, and general economic conditions. As to the proposed transaction, these risks also include satisfaction of conditions to closing the proposed transaction and achieving the anticipated benefits of the transaction. These forward-looking statements are made only as of the date hereof, and Stepan Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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			Table I
STEPAN COM	IPANY		
Statements of	Income		
For the Three Months Ended M	arch 31, 20	13 and 2012	
(Unaudited – 000's	s Omitted)		
-	-		
	Three	e Months Ended	
	_	March 31	
			07
			%
	<u>2013</u>	<u>2012</u>	<u>Change</u>

Net Sales Cost of Sales		\$ 456,546 383,846		\$ 465,269 388,485	-	2 1
Gross Profit		72,700		76,784	-	5
Operating Expenses:						
Selling		13,728		13,651	+	1
Administrative		19,351		16,952	+	14
Research, development and technical services		11,327		10,781	+	5
		44,406		41,384	+	7
Operating Income		28,294		35,400	-	20
Other Income (Expense):		(0, (-0))				
Interest, net		(2,179)		(2,604)	-	16
Loss from equity in joint venture		(1,413)		(1,141)	+	24
Other, net		571		1,065	-	46
		(3,021)		(2,680)	+	13
Income Before Provision for Income Taxes		25,273		32,720	-	23
Provision for Income Taxes		6,276		10,356	-	39
Net Income	\$	18,997	\$	22,364	_	15
Net (Income) Loss Attributable to	Ψ	10,007	Ψ	22,004		10
Noncontrolling interests		37		(62)		NM
Net Income Attributable to Stepan Company	\$	19,034	\$	22,302	-	15
Net Income Per Common Share						
Attributable to Stepan Company						
Basic	\$	0.85	\$	1.05	-	19
Diluted	\$	0.83	\$	0.98	-	15
Shares Used to Compute Net Income Per Common Share Attributable to Stepan						
Company Basic		22,464		21,022	+	7
Diluted		22,887		22,642	+	2
	—		—			
			6			
			-			

## Table II

## **Deferred Compensation Plan**

The full effect of the deferred compensation plan on quarterly net income was \$2.5 million of expense versus \$1.3 million of expense last year. The accounting for the deferred compensation plan results in operating income when the price of Stepan Company common stock or mutual funds held in the plan fall and expense when they rise. The Company also recognizes the change in value of mutual funds as investment income or loss. The quarter end market prices of Stepan Company common stock are as follows:

2013		2	2012		2011
<u>3/31</u>	<u>12/31</u>	<u>9/30</u>	<u>6/30</u>	<u>3/31</u>	<u>12/31</u>
\$63.10	\$55.54	\$48.06	\$47.09	\$43.90	\$40.08

The deferred compensation income statement impact is summarized below:

(\$ in thousands)	Three Months Ended March 31				
Deferred Commencetien	<u>2013</u>		<u>2012</u>		
Deferred Compensation Administrative Expense Other, net – Mutual Fund Income	\$(4,933) 930	\$	(3,499) 1,341		
Total Pretax	(4,003)		(2,158)		
Total After Tax	<u>\$(2,482</u> )	<u>\$</u>	<u>(1,338</u> )		

#### **Reconciliation of non-GAAP net income:**

(\$ in thousands)	Three Months Ended March 31			larch 31
		<u>2013</u>		<u>2012</u>
Net income excluding deferred compensation Deferred compensation plan expense	\$	21,516 (2,482)	\$	23,640 (1,338)
Net income as reported	<u>\$</u>	19,034	\$	22,302

#### **Reconciliation of non-GAAP EPS:**

	Three Months Ended March 31			
	<u>2013</u>		<u>2012</u>	
Earnings per diluted share excluding deferred compensation Deferred compensation plan income (expense)	\$	0.94 (0.11)	\$	1.05 (0.06)
Earnings per diluted share	\$	0.83	\$	0.98

The Company believes that certain non-GAAP measures, when presented in conjunction with comparable GAAP (Generally Accepted Accounting Principles) measures, are useful because that information is an appropriate measure for evaluating the Company's operating performance. Internally, the Company uses this non-GAAP information as an indicator of business performance, and evaluates management's effectiveness with specific reference to these indicators. These measures should be considered in addition to, not a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

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Table III

## **Effects of Foreign Currency Translation**

The Company's foreign subsidiaries transact business and report financial results in their respective local currencies. As a result, foreign subsidiary income statements are translated into U.S. dollars at average foreign exchange rates appropriate for the reporting period. Because foreign exchange rates fluctuate against the U.S. dollar over time, foreign currency translation affects period-to-period comparisons of financial statement items (i.e. because foreign exchange rates fluctuate, similar period-to-period local currency results for a foreign subsidiary may translate into different U.S. dollar results). Below is a table that presents the impact that foreign currency translation had on the changes in consolidated net sales and various income line items for the first quarter:

	Three Months Ended March 31		( <u>Decrease)</u>	(Decrease) Due to Foreign Translation	
(In millions)	<u>2013</u>	<u>2012</u>			
Net Sales Gross Profit	\$456.5 72.7	\$465.3 76.8	(\$8.8) (4.1)	(\$0.3) (0.2)	

Operating Income	28.3	35.4	(7.1)	(0.1)
Pretax Income	25.3	32.7	(7.4)	(0.1)

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## Table IV

## Stepan Company Consolidated Balance Sheets March 31, 2013 and December 31, 2012

	2013	2012
	<u> March 31</u>	December 31
ASSETS		
Current Assets	\$ 543,029	\$523,078
Property, Plant & Equipment, Net	423,590	422,022
Other Assets	40,507	<u>40,378</u>
-		
Total Assets	<u>\$1,007,126</u>	<u>\$985,478</u>
LIABILITIES AND EQUITY		
Current Liabilities	\$ 252,184	\$247,167
Deferred Income Taxes	7,300	9,200
Long-term Debt	149,872	149,564
Other Non-current Liabilities	102,881	98,667
Total Stepan Company Stockholders' Equity	493,029	478,985
Noncontrolling Interest	1,860	1,895
Total Liabilities and Equity	<u>\$1,007,126</u>	\$985,478

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FOR RELEASE: IMMEDIATELY

CONTACT:

JAMES E. HURLBUTT (847) 446-7500

#### STEPAN ANNOUNCES AGREEMENT TO ACQUIRE NORTH AMERICAN POLYESTER RESINS BUSINESS FROM BAYER

NORTHFIELD, Illinois, April 30, 2013 -- Stepan Company (NYSE: SCL) today reported that it has reached an agreement with Bayer MaterialScience to acquire their North American Polyester Resins business, including the production facility located in Columbus, Georgia. Bayer MaterialScience is a leading producer of Powder Polyester Resins for metal coatings applications in NAFTA and Liquid Polyester Resins for CASE (Coatings, Adhesives, Sealants and Elastomers) applications globally. The facility houses a modern R&D laboratory for customer technical support and new product development. The 21,000 ton plant is expandable. The business to be acquired has sales of approximately \$64 million. The definitive agreement is subject to customary closing conditions and the transaction is projected to close within four to six weeks. Financial terms of the transaction were not disclosed.

"This acquisition will significantly expand Stepan's polyol product offering. Stepan is a leading producer of polyester polyol used in rigid insulation foam. This acquisition will diversify our polyol offering and accelerate our efforts to grow in CASE and PUSH (Polyurethane Systems House) applications. The acquisition should be slightly accretive to 2013 earnings," said F. Quinn Stepan, Jr., President and CEO of Stepan Company. "We intend to make future capital expenditures to expand the capabilities at the site."

#### ABOUT STEPAN COMPANY

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For more information about Stepan Company, please visit the Company online at www.stepan.com.

Except for historical information, all other information in this news release consists of forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including among other things, completion of the proposed transaction with Bayer MaterialScience, These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected, anticipated or impliedThe most significant of these uncertainties are described in Stepan Company's Form 10-K, Form 8-K and Form 10-Q reports and exhibits to those reports, and include (but are not limited to), prospects for our foreign operations, foreign currency fluctuations, certain global and regional economic conditions, the probability of future acquisitions and the uncertainties related to the integration of acquired businesses, the probability of new products, the loss of one or more key customer or supplier relationships, the costs and other effects of governmental regulation and legal and administrative proceedings, including the expenditures necessary to address and resolve environmental claims and proceedings, and general economic conditions. As to the proposed transaction, these risks also include satisfaction of conditions to closing the proposed transaction and achieving the anticipated benefits of the transaction. These forward-looking statements are made only as of the date hereof, and Stepan Company undertakes no obligation to update or revise the forward-looking statements.