UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)
October 22, 1999

STEPAN COMPANY
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| Delaware | $1-4462$ | $36-1823834$ |
| :--- | :---: | :---: |
| - State or other jurisdiction $_{\text {Of incorporation }}$ | (Commission File No.) | (I.R.S. Employer |
| of |  | Identification Number) |

Edens and Winnetka Road, Northfield, Illinois 60093
(Address of principal executive offices)

Registrant's telephone number, including area code: (847) 446-7500

Not Applicable
(Former name or former address, if changed since last report)

NORTHFIELD, Illinois, October 21, 1999 -- Stepan Company today reported lower quarterly earnings that reflected higher legal charges relating to an agreement in principle to settle a lawsuit. Excluding these legal charges, third quarter earnings would have been up 25 percent.

Net income for the third quarter declined 100 percent to $\$ 14,000$, or $\$ 0.00$ per share (diluted), from $\$ 5,032,000$, or $\$ 0.45$ per share (diluted), for the same quarter of 1998. Net sales increased to $\$ 166,932,000$, up eight percent from $\$ 154,134,000$ reported a year ago. The third quarter results included a $\$ 6,252,000$ after-tax charge, or $\$ 0.59$ per share (diluted), for legal charges relating to an agreement in principle to settle a lawsuit. Excluding the third quarter legal charges, diluted earnings per share would have been $\$ 0.59$, up 31 percent.

Year-to-date earnings decreased 21 percent to $\$ 14,112,000$, or $\$ 1.32$ per share (diluted), compared to $\$ 17,864,000$, or $\$ 1.62$ per share (diluted), reported in 1998. Net sales for this period increased eight percent to $\$ 497,652,000$, compared to $\$ 460,031,000$. Excluding the third quarter legal charges, diluted earnings per share would have been $\$ 1.91$, up 18 percent.

Higher legal charges recorded in the third quarter related to an agreement in principle, reached October 21, 1999, to settle a lawsuit in New Jersey, alleging possible personal injuries relating to environmental claims. F. Quinn Stepan, Chairman and CEO, said, "While the company believes it would have prevailed on the merits of the case if it had gone to trial, it was judged to be in the shareholders best interest to settle the lawsuit to avoid protracted and expensive litigation." The company is pursuing recovery from third parties. Polymer earnings were down slightly due to lower sales volumes of polyester polyols.

While led by the strong North American surfactant results, global surfactant earnings also rose due to increased sales volumes. Earnings included $\$ 0.07$ per share (diluted) relating to a contract settlement. Surfactants represent 79 percent of company revenues.

Excluding the third quarter legal charges, operating expenses rose two percent for the quarter. Research and development expenses increased 14 percent due to higher salary and fringe benefit costs. Administrative costs declined nine percent due to reimbursement of certain costs by our joint venture. Interest expense was up 11 percent due to higher levels of debt.
"As a result of the legal charges," said Mr. Stepan, "the company no longer anticipates a record year in 1999 assuming no significant recovery of legal costs. We are very optimistic about the future of the company and we expect record sales and earnings in 2000."

Stepan Company, headquartered in Northfield, Illinois, is a leading producer of specialty and intermediate chemicals used in household, industrial, personal care, agricultural, food and insulation related products. The common and the convertible preferred stocks are traded on the New York and Chicago Stock Exchanges under the symbols SCL and SCLPR.


Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 22, 1999
Stepan Company

By: /s/ Walter J. Klein
Name: Walter J. Klein
Title: Vice President - Finance

