
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): 10/20/2010

STEPAN COMPANY

(Exact name of registrant as specified in its charter)

Commission File Number: 1-4462

Delaware
(State or other jurisdiction of
incorporation)

36-1823834
(IRS Employer
Identification No.)

Edens and Winnetka Road, Northfield, Illinois 60093
(Address of principal executive offices, including zip code)

(847)446-7500
(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition

On October 20, 2010, Stepan Company ("Stepan") issued a press release providing its financial results for the third quarter ended September 30, 2010. A copy of the press release is attached as Exhibit 99.1 hereto and incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit Number: 99.1

Description: Press Release of Stepan Company dated October 20, 2010

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STEPAN COMPANY

Date: October 25, 2010

By: /s/ Kathleen Sherlock

Kathleen Sherlock
Assistant Secretary

EXHIBIT INDEX

Exhibit No.	Description
EX-99.1	Press Release of Stepan Company dated October 20, 2010

FOR IMMEDIATE RELEASE:

CONTACT:

JAMES E. HURLBUTT
(847) 446-7500**STEPAN REPORTS EARNINGS
AND INCREASES QUARTERLY DIVIDEND**

NORTHFIELD, Illinois, October 20, 2010 -- Stepan Company (NYSE: SCL) today reported third quarter and year-to-date results for the period ended September 30, 2010.

- Net sales for the third quarter rose 12 percent to \$366.8 million on a four percent increase in sales volume coupled with a nine percent increase in selling prices attributable to higher raw material costs.
- Third quarter net income was \$19.2 million versus \$19.5 million in the prior year.
- Year-to-date net income rose five percent to \$56.9 million versus \$54.3 million in the prior year.
- The dividend was increased by 8.3 percent to an annual rate of \$1.04 per common share. This marks the forty-third consecutive annual dividend increase.
- Cash flow from operations remained strong with cash on hand of \$111.0 million and debt, net of cash, of \$66.5 million, or 16.3 percent, net debt to capitalization ratio.

SUMMARY

(\$ in thousands)	Three Months Ended September 30			Nine Months Ended September 30		
	2010	2009	% Change	2010	2009	% Change
Net Sales	\$ 366,800	\$ 326,225	+ 12	\$1,070,334	\$ 965,567	+ 11
Net Income	\$ 19,230	\$ 19,545	- 2	\$ 56,936	\$ 54,282	+ 5
Net Income Excluding Deferred Compensation*	\$ 17,762	\$ 22,201	- 20	\$ 56,252	\$ 56,558	- 1
Earnings per Diluted Share	\$1.73	\$1.80	- 4	\$5.14	\$5.06	+ 2
Earnings per Diluted Share Excluding Deferred Compensation	\$1.60	\$2.04	- 22	\$5.08	\$5.28	- 4

* See Table II for a discussion of deferred compensation plan accounting.

THIRD QUARTER RESULTS

Net income for the quarter was \$19.2 million, or \$1.73 per diluted share, compared to \$19.5 million, or \$1.80 per diluted share, a year ago. The impact of deferred compensation added \$0.13 to diluted earnings per share for the quarter compared to a reduction of \$0.24 per diluted share in the year ago quarter (see Table II).

Gross profit declined by 15 percent to \$58.4 million for the quarter.

- Surfactant gross profit declined by 15 percent to \$38.6 million on a three percent improvement in volume. The decline in gross profit was due to competitive pricing in Europe leading to lower margins and higher manufacturing costs in North America. The higher manufacturing costs included those incurred during a labor dispute in which the Company's Illinois plant was operated by salaried personnel. A new three year labor agreement was approved on August 19, 2010.
- Polymer gross profit declined 24 percent to \$15.0 million, while sales volume grew by eight percent. Higher raw material costs led to lower gross profit margins in both North America and Europe.

Year-to-date gross profit increased one percent to \$185.5 million.

(\$ in thousands)	Three Months Ended September 30		Nine Months Ended September 30	
		%		%

	<u>2010</u>	<u>2009</u>	<u>Change</u>	<u>2010</u>	<u>2009</u>	<u>Change</u>
Net Sales						
Surfactants	\$264,104	\$240,083	+ 10	\$790,984	\$738,197	+ 7
Polymers	91,805	75,355	+ 22	245,808	195,198	+ 26
Specialty Products	<u>10,891</u>	<u>10,787</u>	+ 1	<u>33,542</u>	<u>32,172</u>	+ 4
Total Net Sales	<u>\$366,800</u>	<u>\$326,225</u>	+ 12	<u>\$1,070,334</u>	<u>\$965,567</u>	+ 11

Net sales increased 12 percent for the quarter and 11 percent year-to-date, attributable to the following:

NET SALES PERCENTAGE CHANGES (DECREASE)

	<u>Three Months Ended</u> <u>September 30</u>		<u>Nine Months Ended</u> <u>September 30</u>	
Volume	+	4	+	6
Selling Price	+	9	+	4
Foreign Translation	=	<u>1</u>		<u>+1</u>
Total		<u>+ 12</u>		<u>+ 11</u>

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OPERATING EXPENSES

(\$ in thousands)	<u>Three Months Ended</u> <u>September 30</u>			<u>Nine Months Ended</u> <u>September 30</u>		
	<u>2010</u>	<u>2009</u>	<u>%</u> <u>Change</u>	<u>2010</u>	<u>2009</u>	<u>%</u> <u>Change</u>
	Marketing	\$9,360	\$10,179	- 8	\$29,702	\$29,242
Administrative – General	9,906	11,175	- 11	32,313	31,538	+ 2
Administrative – Deferred						
Compensation Obligations	(1,400)	5,274	NM	(471)	5,145	NM
Research, development and technical service	<u>9,422</u>	<u>8,650</u>	+ 9	<u>29,347</u>	<u>26,349</u>	+ 11
Total	<u>\$27,288</u>	<u>\$35,278</u>	- 23	<u>\$90,891</u>	<u>\$92,274</u>	- 1

- Marketing expense declined eight percent primarily due to lower charges for performance based compensation and bad debts.
- Administrative – General expense declined 11 percent due to a reduction in estimated future environmental remediation costs.
- Research expenses rose nine percent due to consulting expense for the European REACH project registration initiative, as well as increased headcount to support growth in innovation projects.
- Excluding deferred compensation expense, operating expenses declined \$2.0 million, or seven percent, for the quarter, and rose \$3.6 million, or four percent, for the nine month period.

OTHER INCOME AND EXPENSE

Interest expense rose \$0.5 million (33 percent) for the quarter. During the second quarter the Company borrowed \$40 million of private placement debt resulting in the higher interest expense.

The results from equity investments in joint ventures for the quarter and year-to-date are summarized below:

(\$ in thousands)	<u>Three Months Ended</u> <u>September 30</u>		<u>Nine Months Ended</u> <u>September 30</u>	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Stepan Philippines Income (Expense)	\$ 801	\$ (1,814)	\$ 1,169	\$ (1,580)
TIORCO (Expense)	(669)	(584)	(2,372)	(1,911)
Total	\$ 132	\$ (2,398)	\$ (1,203)	\$ (3,491)

The Stepan Philippine income is reflected as equity income through July 19, 2010, at which time Stepan increased its ownership from 50 percent to 89 percent. Income subsequent to July 19, 2010 is included in consolidated income as part of surfactant operating income. The Philippine improvement reflects increased volume and margins, whereas, the prior year also included higher expenses for excise taxes.

The TIORCO joint venture reflects primarily the operating expenses of the joint venture. The profit on surfactants sold to enhanced oil recovery customers is included in surfactant operating income, net of commissions paid to TIORCO.

Other income consists of foreign exchange gains and loss and investment income or losses on assets held for the deferred compensation plan, which is broken down as follows:

(\$ in thousands)	Three Months Ended September 30		Nine Months Ended September 30	
	2010	2009	2010	2009
Foreign Exchange Gain (Loss)	\$ 1,043	\$ (306)	\$ 46	\$ 252
Investment Income	968	990	632	1,473
	<u>\$ 2,011</u>	<u>\$ 684</u>	<u>\$ 678</u>	<u>\$ 1,725</u>

PROVISION FOR INCOME TAXES

The effective tax rate rose to 38.5 percent for the quarter, from 35.6 percent a year ago. The higher quarterly effective tax rate was due to a higher mix of income generated in the U.S., taxable at higher rates than foreign earned income, coupled with higher provisions related to the purchase of an increased ownership in our Stepan Philippine joint venture. The year-to-date effective tax rate was 36.2 percent compared to the year ago rate of 35.6 percent.

BALANCE SHEET

The Company's net debt levels increased by \$34.6 million for the quarter and increased \$60.9 million for the first nine months:

(\$ in millions)

Net Debt	9/30/10	6/30/10	12/31/09
Total Debt	\$177.5	\$149.7	\$104.1
Cash	<u>111.0</u>	<u>117.8</u>	<u>98.5</u>
Net Debt	<u>\$ 66.5</u>	<u>\$ 31.9</u>	<u>\$ 5.6</u>

The year-to-date increase in net debt was due to higher working capital requirements related to improved sales volumes and higher selling prices attributable to higher raw material costs. During the third quarter, cash expended on acquisitions totaled \$24.6 million. Debt and cash increased during the year due to the Company securing \$40 million of new private placement long term debt.

DIVIDEND INCREASE

On October 19, 2010, the Board of Directors of Stepan Company declared a 8.3 percent increase in the Company's quarterly cash dividend on its common stock to \$0.26 per share. The quarterly dividend is payable on December 15, 2010, to stockholders of record on November 30, 2010. The increase brings the annual dividend rate to \$1.04 per share, and marks the forty-third consecutive annual dividend increase.

The Board of Directors also declared a quarterly cash dividend on its 5.5 percent convertible preferred stock, at the quarterly dividend rate of \$0.34375 per share, or at the annual rate of \$1.375 per share. The dividend is payable on November 30, 2010, to preferred stockholders of record on November 15, 2010.

OUTLOOK

"We have the opportunity to achieve another record full year earnings despite downward pressure on margins in Europe, higher spending on acquisition related activities and higher research costs focused on innovation for organic growth," said F. Quinn Stepan, Jr., President and Chief Executive Officer. "The fourth quarter will benefit from lower manufacturing costs attributable to the nonrecurring third quarter labor dispute and lower acquisition related spending. In addition, we announced price increases for the fourth quarter attempting to recover lost third quarter margin."

"Despite continued slow economic recovery, we look forward to volume growth in 2011 due to our surfactant expansion in Brazil, our polyol expansion in Germany and acquisition in Poland. We also look for further growth from higher value surfactant specialties," said Mr. Stepan.

for Income Taxes	31,280	30,431	+	3	89,273	84,309	+	6
Provision for Income Taxes	<u>12,057</u>	<u>10,843</u>	+	11	<u>32,300</u>	30,003	+	8
Net Income	19,223	19,588	-	2	56,973	54,306	+	5
Net (Income) Loss Attributable to Noncontrolling Interest	<u>7</u>	<u>(43)</u>		NM	<u>(37)</u>	<u>(24)</u>	+	54
Net Income Attributable to Stepan Company	<u>\$19,230</u>	<u>\$19,545</u>	-	2	<u>\$56,936</u>	<u>\$54,282</u>	+	5
Net Income Per Common Share Attributable to Stepan Company								
Basic	<u>\$1.87</u>	<u>\$1.96</u>	-	5	<u>\$5.55</u>	<u>\$5.47</u>	+	1
Diluted	<u>\$1.73</u>	<u>\$1.80</u>	-	4	<u>\$5.14</u>	<u>\$5.06</u>	+	2
Shares Used to Compute Net Income Per Common Share Attributable to Stepan Company								
Basic	<u>10,188</u>	<u>9,880</u>	+	3	<u>10,150</u>	<u>9,815</u>	+	3
Diluted	<u>11,109</u>	<u>10,871</u>	+	2	<u>11,072</u>	<u>10,718</u>	+	3

Table II

Deferred Compensation Plan

The full effect of the deferred compensation plan on quarterly pretax income was \$2.4 million of income versus expense of \$4.3 million last year. The accounting for the deferred compensation plan results in income when the price of Stepan Company common stock or mutual funds held in the plan fall and expense when they rise. The Company also recognizes the change in value of mutual funds as investment income or loss. The deferred compensation plan income statement impact is summarized below:

	Three Months Ended September 30		Nine Months Ended September 30	
	2010	2009	2010	2009
<i>(\$ in thousands)</i>				
Deferred Compensation				
Administrative (Expense) Income	\$1,400	\$(5,274)	\$471	\$(5,145)
Other, net – Mutual Fund Gain (Loss)	<u>968</u>		<u>990</u>	<u>632</u>
Total Pretax	<u>\$2,368</u>	<u>\$(4,284)</u>	<u>\$1,103</u>	<u>\$(3,672)</u>
Total After Tax	<u>\$1,468</u>	<u>\$(2,656)</u>	<u>\$684</u>	<u>\$(2,276)</u>

Reconciliation of non-GAAP net income:

	Three Months Ended September 30		Nine Months Ended September 30	
	2010	2009	2010	2009
<i>(\$ in thousands)</i>				
Net income excluding deferred compensation	\$17,762	\$22,201	\$56,252	\$56,558
Deferred compensation plan (expense) income	<u>1,468</u>		<u>684</u>	<u>(2,276)</u>
Net income as reported	<u>\$19,230</u>	<u>\$19,545</u>	<u>\$56,936</u>	<u>\$54,282</u>

Reconciliation of non-GAAP EPS:

	Three Months Ended September 30		Nine Months Ended September 30	
	2010	2009	2010	2009
Earnings per diluted share excluding				

deferred compensation	\$1.60	\$2.04	\$5.08	\$5.28
Deferred compensation plan (expense)				
income	<u>0.13</u>	<u>(0.24)</u>	<u>0.06</u>	<u>(0.22)</u>
Earnings per diluted share	<u>\$1.73</u>	<u>\$1.80</u>	<u>\$5.14</u>	<u>\$5.06</u>

The Company believes that certain non-GAAP measures, when presented in conjunction with comparable GAAP (Generally Accepted Accounting Principles) measures, are useful because that information is an appropriate measure for evaluating the Company's operating performance. Internally, the Company uses this non-GAAP information as an indicator of business performance, and evaluates management's effectiveness with specific reference to these indicators. These measures should be considered in addition to, neither a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

Table III

Effects of Foreign Currency Translation

The Company's foreign subsidiaries transact business and report financial results in their respective local currencies. As a result, foreign subsidiary income statements are translated into U.S. dollars at average foreign exchange rates appropriate for the reporting period. Because foreign exchange rates fluctuate against the U.S. dollar over time, foreign currency translation affects period-to-period comparisons of financial statement items (i.e. because foreign exchange rates fluctuate, similar period-to-period local currency results for a foreign subsidiary may translate into different U.S. dollar results). Below is a table that presents the impact that foreign currency translation had on the changes in consolidated net sales and various income line items for the three and nine month periods ending September 30, 2010:

(\$ in millions)	Three Months		Increase (Decrease)	Decrease Due to Foreign Translation
	Ended September 30			
	2010	2009		
Net Sales	366.8	326.2	40.6	(4.3)
Gross Profit	58.4	68.9	(10.5)	(0.5)
Operating Income	31.1	33.7	(2.6)	(0.2)
Pretax Income	31.3	30.4	0.9	(0.1)

(\$ in millions)	Nine Months		Increase	Increase Due to Foreign Translation
	Ended September 30			
	2010	2009		
Net Sales	1,070.3	965.6	104.7	8.1
Gross Profit	185.5	183.3	2.2	1.6
Operating Income	94.6	91.0	3.6	1.5
Pretax Income	89.3	84.3	5.0	1.3